

# ANNUAL GENERAL MEETING 2020

Victoria Chapter

**Tuesday 3<sup>rd</sup> March 2020**

@ ICH - Level 5, 121 Exhibition Street, Melbourne VIC 3000

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## **Attendance:**

President of the FACCI VIC: Mickael GEORGITSIS

State Council Members: Raphael ALLA, Alexis AUPIED, Salim BISKRI, Natanael BLOCH, Alrick PAGNON, Pascale TOUSSAT, Charles VUILLIER.

**Apologies:** Myriam BOISBOUVIER-WYLIE, Xavier EGLIER, Zoe MCKENZIE, Andrew PITNEY, Guillaume VERCAUTEREN, Kerry WILCOCK.

**Minutes** by VIC FACCI Operational team

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## **1- Opening of the Annual General Meeting**

By Mickael Georgitsis, President FACCI VIC Chapter at 6:00pm

## **2- Context & Overview of the Chamber & Chapter** by President Mickael Georgitsis

- Runs through the history of the VIC chapter and explains that this will be his last year as President of the FACCI.
- Presents the different French institutions part of Team France Australie: Business France, CCI France International and Les Conseillers du Commerce Extérieur de la France.

## **3- FACCI Federal Overview**

Presentation of the operational team, our members and financial report of 2020.

- **Presentation of the operational team and memberships – Jerome Fournand**  
Jerome says thank you to all attendees for coming to the AGM and gives apologies from councillors who couldn't come.  
FACCI is present in NSW, QLD, SA, VIC and WA. VIC FACCI team is made up of Flavie Sauve, the Chapter Coordinator, Amelie Rogard, the events & partnerships Coordinator, and Louise Pronost, the events & partnerships Assistant.  
FACCI Victoria Chapter now count 75 members, which is an increase of 10% compared to last year. Most of our members are Individuals, followed by Patrons and Small Business.
- **Federal Treasurer's Report – Alexis Aupied**  
FACCI FY19 revenue has been reduced by 12% to amount to \$1,230k. Membership remains the biggest revenue stream. Despite challenging market conditions impacting our events sponsorships and internal staff turnover, FACCI finishes in a positive position. **Victoria** membership base continues to be the 2nd largest after NSW. Our Patron membership in Victoria represents 69% of the Victoria membership revenue. **Victoria** events revenue continues to be the 2nd largest after NSW. In 2019, The Tour de France lunch and Gala dinner remained FACCI's flagship social events.

#### 4- Address 2019 - by Amelie Rogard

FACCI Victoria Chapter organized a total of **33 events** through the year, which is a lot, compared to the other chapters. Among them, some of the most successful ones were:

- **Tchin-Tchin Networking Evening – Tuesday 24 September 2019**  
40 guests.
- **Tour de France Lunch – Friday 19 July 2019**
  - o 380 guests
  - o Speakers: Bridie O'Donnell (MC), Carlee Taylor, Simon Jones, Tracey Gaudry, Wes Sulzberger.
- **How to deliver Australian Sovereign capability on major Defence projects? Wednesday 7 August 2019**
  - o 90 guests
  - o Proudly sponsored by Thales
- **La Belle Epoque Gala Dinner – Saturday 19 October 2019**
  - o 120 guests
  - o Presence of H.E. Mr Christophe Penot, Ambassador of France to Australia, and Chris Barrett, CEO of Invest Victoria.
- **Schneider Electric Business Forum – Thursday 31 October 2019**
  - o 110 guests
  - o Proudly hosted and sponsored by EY

Presentation of the 2020 Strategic initiative regarding to our events:

- **3 Flagship events:**
  - o Tour de France Lunch
  - o Business Forum
  - o Gala Dinner
- **5 different industry series:**
  - o Retail & Luxury
  - o Energy & Resources
  - o ADA (Aerospace, Defence & Aviation)
  - o New Technology
  - o Transport & Infrastructure
- **5 types of other events:**
  - o Table for 6 Networking Dinners
  - o CEO Lunches
  - o Business Briefings
  - o Corporate & SME Programs
  - o Tchin-Tchin

Presentation of the 2020 Upcoming events until June, and details about the Tour de France Lunch which will be held on Friday 17 July 2020 at Sofitel Melbourne on Collins.

#### 5- 2020 Strategy - by Flavie Sauve

- a. Generating more intimacy between actual members and VIC FACCI Team
- b. Development of new members
- c. Less events but with attractive and innovative topics and relevant attendance
- d. Creation of a special event targeting SMEs

Intervention of Raphael Alla regarding the SMEs, saying that he will be the referent of these members since he works in a software company which helps SMEs with developing their digital platforms.

#### **6- State Council Members election - by Jerome Fournand**

We are pleased to count 16 State Council Members for the year 2020.

- Alla Raphael, M+ Software, CEO and founder
- Aupied Alexis, EY, Director
- Biskri Salim, Deloitte, Director
- Bloch Natanael, Optometry Australia, Acting Communications Manager
- Boisbouvier-Wylie Myriam, French Consulate, Consulate
- De Crisnay Thibault, Yarra Trams, Executive Director, Corporate Services & Projects
- Eiglier Xavier, ANL, Managing Director
- Giraud Dominique, VINCI Energies, Emerging Markets Manager
- Issautier Verene, Dassault Systemes, Business Transformation - Marketing Consultant
- Mas Laurent, Successful Business Advisors, Director
- Pagnon Alrick, AGL Energy, Innovation Lead
- Pitney Andrew, Maddocks, Partner Construction & Projects
- Poelmann Anouk, Renault, Managing Director
- Toussat Pascale, ANL, General Manager Human Resources & Office Administration Australia & New Zealand
- Vercauteren Guillaume, ENGIE, Business Development Manager
- Vuillier Charles, Adivero & Mincore, International Business & Technical Adviser, Mine Waste & Water, Sustainability, Digitalisation

#### **7- President election**

Anouk Poelmann, CEO of Renault Australia, has been elected unanimously as President of the FACCI VIC Chapter.

#### **8- Vice-president election**

Raphael Alla, CEO and founder at M+ Software has been elected unanimously as Vice-President of the FACCI VIC Chapter.

#### **9- AGM closure** at 6.15pm, followed by drinks and nibbles with the rest of the attendees.